

Opportunity

BM021149 – Premium Union-Based Painting Services Company

Location: Midwest US



The company provides union commercial and residential painting services and aims to provide the highest quality services to its clients. The company works to upgrade quality standards, promote safety and training, and enhance labor relations throughout the painting industry.

Bids Invited

Key Aspects

- The company is able to maintain 90% repeat sales to its customers by providing high quality customer service, fair pricing, and knowledgeable and skilled employees
- Primarily serves the healthcare market, with nearly year-round services

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2019	Tax Returns	\$9,049	\$3,756	\$1,360
12/31/2020	Tax Returns	\$6,448	\$2,920	\$976
12/31/2021	Tax Returns	\$6,818	\$2,534	\$446
12/31/2022	Tax Returns	\$7,713	\$2,502	\$378

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- With a strong reputation for high quality products and services, the company has the ability to gain new clients and expand its business territory
- By growing the team, the company will be able to fulfill more service demands and continue to expand its operations

Headquartered

- Midwestern United States

Current Markets

- Commercial and residential customers for painting services

Real Estate

- The company is headquartered in the Midwest. It occupies real estate that is owned by a related holding company. The owners will entertain either selling or leasing the premises.

Shareholder Objectives

- There are currently two owners, each owning 50% of the company.

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