Opportunity

BN000046675 – Texas-based Company Providing Industrial Services
Location: Texas

BENCHMARK
INTERNATIONAL

A full-stack industrial services company serving petrochemical and chemical refineries. Services include support for maintenance, capital projects, turnarounds, and fabrication.

Bids Invited

Key Aspects

- Year-over-year revenue growth of 15.6% from 2022 to 2023

- ASME Certified: Code Stamps R, S, and U

- Excellent industry reputation for superior services and employee safety with an EMR rating of 0.73 as of 2023

- Established & diverse industry customer base that includes Fortune 500 companies

- Can scale number of employees based on project needs

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Internal	$14,599	$3,642	$1,056
12/31/2022	Internal	$19,448	$2,118	($1,218)
12/31/2023	Internal	$24,473	$4,384	$1,002

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Benchmark International is the trading name of Benchmark International CSS, LLC

Opportunities

- Increase the number of Louisiana-based projects

- Expand the amount of work done in South Texas with some of the company's top customers

- Further diversify the company by expanding into the natural gas industry

- Increase new bidding for fabrication projects to capitalize on the recent shop expansion

Headquartered

- Texas

Current Markets

- The company serves clients in the refining, petro-chemical, pipeline, terminal, mid-stream, pulp & paper, alternative fuels, plastics, and turnaround industries in Texas and Louisiana.

Real Estate

- The company operates from a 12-acre property, which is held by ownership. Ownership is open to it being part of a transaction or leasing it post-sale.

Shareholder Objectives

- The sole owner would like to remain on with the company for a negotiable transition period post-sale. Ownership is open to various deal structures to facilitate a transaction.

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