

Opportunity

BN000026716 – Wire Rope, Rigging, Hose, & Heavy Rental Equipment Services Provider

Location: Southeast, U.S.



The offering consists of three companies, specializing in wire rope & rigging support with industrial & hydraulic hose distribution & fabrication to commercial clients. A standalone entity rents out heavy equipment to clients.

Bids Invited

Key Aspects

- All services and product orders are fulfilled in a timely manner with accommodation for large order volumes
- 24/7 availability for service requests with all supporting documents, evaluations, and certifications provided through a dedicated web portal
- Extensive service capabilities and product inventory, all held to strict safety standards and certifications
- Client base is growing beyond the preestablished energy sector to construction, agriculture, and distilleries
- Long-term rental deals in place with established client base with supplemental product sales

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Combined	\$11,532	\$6,667	\$1,548
12/31/2022	Combined	\$17,167	\$9,639	\$4,205
9/30/2023	TTM	\$18,330	\$9,648	\$3,651

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

Southwest Deals (R)
swdeals@benchmarkintl.com
(512) 347-2000

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

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Opportunities

- Expand geographically throughout the U.S. and into refineries, LNG plants, and marine projects in the Gulf of Mexico
- Integrate mobile load testing and truck crane rental services as new lucrative revenue streams
- Federal, state, and municipal infrastructure investments are expected to continue in the region through 2028
- Establish new satellite locations for additional service offerings and product sales

Headquartered

- Southeast, U.S.

Current Markets

- The Company provides wide-ranging industrial wire rope & rigging services, distributes hoses, and rents equipment to industrial plants, manufacturers, construction, marine projects, and agriculture clients across the region.

Real Estate

- The Company operates from five strategically placed locations, totaling 55,000 square feet with additional lot space for increased capacity. Four locations are owned and leased from affiliated entities, while a fifth location is leased from an unrelated third party. All leases are assumable.

Shareholder Objectives

- The majority owner is seeking either a strategic acquirer or a full sale of their ownership stake and a transition period prior to a full exit. The two minority owners would consider either remaining with the Company in their respective positions or a full or partial sale. All owners agree upon the sale and are open to various deal structures to facilitate a transaction.

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