

Opportunity

BN000053362 – Full-Service Architectural Firm

Location: Texas



The Company is a full-service architectural firm providing design services for apartments, resorts, hotels, production residential areas, and event centers, as well as retail, climate-controlled storage, and mixed-use facilities. The Company specializes in buildings along the Gulf Coast.

Bids Invited

Key Aspects

- Copyrights on all historical plans generated by the Company and its predecessors
- Strong portfolio of work and numerous, well-established client connections built through years of operation
- Project history includes wide variety of building types, offering protection from future marketplace volatility
- Exceptional team of employees with extensive industry experience and reputation for outstanding planning

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Internal	\$2,366	\$731	\$559
12/31/2021	Internal	\$3,561	\$1,341	\$1,008
12/31/2022	Internal	\$5,087	\$1,669	\$1,121
12/31/2023	Internal	\$3,107	\$566	\$92

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Expand into the private education market in Texas, which ownership contends is a growing market
- Further develop marketing efforts to promote brand awareness across a larger geographic area
- Utilize available office space, furnishings, equipment, and software to increase number of employees and output
- Open additional locations in Texas and Florida

Headquartered

- Texas

Current Markets

- The Company primarily serves property developers in both the public and private sectors. Markets served include multi-family residential, production residential, retail, mixed-use, hospitality & leisure, office, and healthcare.

Real Estate

- The Company operates from two facilities totaling 3,595 square-foot. One facility is held by and leased from an affiliated entity and the other is leased from an unrelated third party. Both leases are assumable by new ownership post-sale.

Shareholder Objectives

- Ownership is comprised of three majority owners and a small group of minority owners. One majority owner is not active in the business and anticipates an immediate exit post-sale. Another majority owner is seeking an eventual exit following a transition period. The third owner is open to either remaining with the Company or exiting post-sale, following a transition period. The minority owners' plan to remain post-sale.

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