

Opportunity

BN000038389 – Sign Fabrication Company with High-Quality Craftmanship

Location: Midwest United States



The Company designs, manufactures, transports, and installs a variety of different signage. The signage is utilized to enhance customers' brand and image, as well as direct, inform, and identify a variety of information from safety concerns to simple direction. The Company has been contracted to produce signage for several divisions of the federal government, universities, hospitals, and apartment complexes that are featured across the United States.

Bids Invited

Key Aspects

- The Company has been in operation for over 40 years and has developed a great reputation in the industry
- Gross profit margin has averaged 43.6% from 2019 to 2022
- Diverse product lines the capabilities to serve almost any signage need
- The company is active and involved with industry associations

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2019	Compiled	\$6,628	\$2,695	\$311
12/31/2020	Compiled	\$5,547	\$2,167	(\$157)
12/31/2021	Compiled	\$6,691	\$2,972	\$386
12/31/2022	Compiled	\$8,153	\$4,101	\$1,057

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Create new and innovative types of signage in an industry that is consistently expanding and evolving
- Continue to build the design team to keep current with technological advances in the industry
- Expand current new service offerings to capture additional wallet share within the customer base

Headquartered

- Midwest United States

Current Markets

- The Company serves a diverse set of end markets including education, healthcare, transportation, hospitality, government, and residential real estate.

Real Estate

- The Company operates from a 23,229 sq. ft. facility leased from an affiliated entity. The facility can be made available as part of the transaction, or a long-term lease can be negotiated with the owner. There is room to grow in the current location.

Shareholder Objectives

- The Company is fully owned by a single shareholder. The owner is open to a variety of deal structures and is willing to remain with the company for a period of time to ensure a smooth transition.

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