

Opportunity

BN000049614 – Concrete Block Manufacturing and Masonry Supply Company

Location: Southern United States



The company, is a concrete block manufacturer. The company is capable of producing dozens of different shapes and sizes of concrete blocks on its four separate production lines. The company additionally sells masonry supplies for all types of construction.

Bids Invited

Key Aspects

- Revenue grew at a compound annual growth rate (CAGR) of 14.6% from 2020 to the trailing twelve months (TTM) ending March 31, 2023
- Revolutionary technology innovations have led the company to partner with an environmental research company to manufacture environmentally friendly products
- The company has built a reputable brand and loyal customer base with over 16 years in operations
- The company owns its delivery trucks and employs mechanics eliminating the need to outsource trucking

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Internal	\$9,329	\$5,697	\$587
12/31/2021	Internal	\$10,099	\$6,220	\$1,267
12/31/2022	Internal	\$12,102	\$6,842	\$1,490
3/31/2023	TTM	\$12,665	\$7,018	\$1,343

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- The ownership of additional land provides the ability to scale-up and increase production area
- Expand manufacturing into additional cities in the state of operation and surrounding states in the Southern United States
- Utilize the media coverage surrounding the company's new environmentally friendly products to increase brand awareness
- Increase product offerings of retail items

Headquartered

- Southern United States

Current Markets

- The company's products are sold to commercial construction companies, masonry contractors, brick yard customers, and retail store customers.

Real Estate

- The company is headquartered in the Southern United States and operates from an office and manufacturing facility totaling 31,350 sq. ft. located on 14 acres of land owned by the company. The company also owns an additional 38 acres of land and will entertain including the property in the sale. Additionally the company operates an office and manufacturing facility in another city totaling 328,800 sq. ft. which is located on 20 acres of land.

Shareholder Objectives

- The company has five owners who are active in the management of the company. Two of the owners are seeking retirement and the other three owners are interested in pursuing new interests and spending more time with family. The owners are in agreement in the sale of the company and are open to various deal structures.

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