

# Opportunity

## BN000039658 – Trusted Commercial Property Maintenance Company Serving a Key Texas Metro Area

Location: Texas



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The entity is a full-service commercial property maintenance, porter service, and tenant repair and finish out company. Operating for more than 27 years, the company has built a solid reputation as a trusted property maintenance, porter service, and repair team for a growing Texas region.

## Bids Invited

### Key Aspects

- Operating for more than 27 years, with an excellent reputation within the served markets
- Compound annual growth rate in revenues of 10.1% from 2020 through 2023, and a year over year growth in revenues of 9.3% from 2022 to 2023
- Benefits offered and position policies in place empower strong employees
- Well-established client base with recurring maintenance service agreements in place

### Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Internal	\$3,405	\$574	(\$142)
12/31/2021	Internal	\$4,569	\$1,305	\$569
12/31/2022	Internal	\$4,162	\$1,071	\$244
12/31/2023	Internal	\$4,548	\$838	\$344

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

**Southwest Deals (R)**  
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## Opportunities

- Expand through the leveraging of the company's long and successful history, well-established client base, and excellent reputation
- Grow the geographic market to include other metropolitan key cities in Texas and surrounding states
- Opportunity to recognize synergistic efficiencies with a strategic trade buyer to grow tenant improvement services
- Increase advertising and marketing efforts to further strengthen brand awareness and expand into new geographic markets
- Provision of additional services to current client base

## Headquartered

- Texas

## Current Markets

- The company serves commercial property owners and property management companies with wide ranging property types including shopping centers and industrial parks.

## Real Estate

- The company operates from a 4,000 square-foot facility leased from an affiliated entity. There is room to grow in the current location. The real estate can be included as part of a sale or leased to new ownership.

## Shareholder Objectives

- Ownership is willing to remain for a negotiable time period to ensure a smooth transition. Ownership is seeking retirement with an eventual full exit after a sale and is open to various deal structures to facilitate a transaction.

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