

# Opportunity

## BN000048550 - Highly Rated Seattle Restaurant with Multiple Strategic Locations

Location: Seattle, WA



A fast-casual restaurant offering Hawaiian-Korean cuisine. The restaurant operates from multiple brick & mortar locations and offers dine-in, take-out, and outside event catering.

## Bids Invited

### Key Aspects

- Recognizable presence and brand with positive reviews across several media platforms
- Commissary kitchen provides finished food & beverage items to store locations, which ensures consistency & cost control
- Knowledge and ability to grow into unique venues beyond the brick & mortar locations
- Established co-packing connections combined with in-house production offer exclusive food products
- Proven success with upholding the brand's distinct style and personalized service amid expansion and scaled production

### Key Indicators

| Period Ending | Revenue Source | Revenue '000 | Gross Profit '000 | Adj. EBITDA '000 |
|---------------|----------------|--------------|-------------------|------------------|
| 12/30/2020    | Combined       | \$4,111      | \$1,704           | (\$160)          |
| 12/29/2021    | Combined       | \$5,959      | \$3,185           | \$381            |
| 12/28/2022    | Combined       | \$7,013      | \$2,610           | \$937            |
| 8/9/2023      | Combined       | \$7,697      | \$2,993           | \$1,193          |

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

**Western Deals**  
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### Opportunities

- Expand geographic presence with other physical locations to further service the growing population throughout the Pacific Northwest.
- Analyze growth opportunities via a franchising model.
- Distribution and placement of branded consumer package goods, merchandise, and meal kits at national grocery store chains.

### Headquartered

- Seattle, WA

### Current Markets

- Each of the company's locations serve local area dining patrons in Seattle, WA.

### Real Estate

- The company operates from multiple brick & mortar restaurant locations totaling 7,419 square-feet, which are leased from unrelated third parties. All leases are assumable by new ownership.

### Shareholder Objectives

- The company is owned by two equal shareholders who are seeking a more balanced lifestyle and an eventual full exit from day-to-day operations. Ownership is open to various deal structures to facilitate a transaction, including retaining a portion of equity, dependent on deal structure.

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