

Opportunity

BN000048613 – Transportation Company in the Freight Trucking and Moving & Storage Markets

Location: Texas



The offering includes two independently operated divisions serving two distinct transportation markets, dry van truckload freight and moving & storage solutions.

Bids Invited

Key Aspects

- Strong brand names & reputation for excellent service & delivery
- Ownership contends freight hauling division positioned to scale based on customer demand
- Warehouse & storage facility has little to no area competition
- Freight-hauling contracts with top customers
- Freight trucking accounts for 80% of revenue, with moving and storage comprising the remaining 20%

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Internal	\$3,815	\$1,074	\$338
12/31/2022	Internal	\$4,423	\$1,170	\$339
12/31/2023	Internal	\$4,723	\$1,068	\$189

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Expand marketing efforts to the commercial market with a focus on the area's only 50,000 square-foot storage facility
- Reach out to key freight hauler customers to offer additional lanes in and out-of-state
- Diversify vehicle freight hauling fleet to include flat-bed and reefer trailers
- Evaluate how leading technologies can advance both divisions' service offerings

Headquartered

- Texas

Current Markets

- One division of the company serves local residential and commercial moving & storage markets with services that extend nationwide and internationally. The second serves commercial customers nationwide.

Real Estate

- The company operates from a 50,000 square-foot office & warehouse facility, which is held by an affiliated entity. The operating facility will be leased to new ownership post-sale.

Shareholder Objectives

- Ownership is seeking retirement and an eventual full exit from the company. Ownership is open to various deal structures to facilitate a transaction.

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