

# Opportunity

## BN000046319 – General Contracting, Maintenance, and Repair Provider for Residential and Commercial Properties

Location: Pacific Northwest



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The company provides overall repair, maintenance, remodeling, permitting, general contracting, and turnover services for commercial and residential properties, with a focus on the multi-family residential market.

## Bids Invited

### Key Aspects

- In-house staff includes fully licensed & bonded trade specialists for electrical, plumbing, carpentry, and turnovers
- Internal account managers act as points of contact for clients and hold specific knowledge of account history. An in-house code consultant assists with navigating permits and regulatory agencies
- Thorough complimentary bid process garners clear breakout of tasks materials on rapid timeframes and within budgets
- Emergency service availability on a 24-hour basis

### Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Internal	\$2,505	\$870	(\$138)
12/31/2021	Internal	\$2,550	\$810	(\$340)
12/31/2022	Internal	\$3,695	\$1,768	\$549
9/30/2023	TTM	\$3,909	\$1,808	\$287

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

**Western Deals**  
[westerndeals@benchmarkintl.com](mailto:westerndeals@benchmarkintl.com)  
**(720) 973-8560**

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### Opportunities

- Advance geographic expansion throughout the Pacific Northwest with the growing marketplace and increased housing need.
- Add new Design-Build capabilities to take advantage of new property zoning for increased density in Seattle and Portland.
- Leverage the existing client portfolio to garner new projects and follow up work on executed jobs.

### Headquartered

- Pacific Northwest, and central to the service area.

### Current Markets

- The company serves property managers and private landlords with rental housing commercial properties as well as the general public with private residences. Additionally, the company services non-residential clients with tenant improvements, retail, hospitality, and restaurant facilities.

### Real Estate

- The company operates from a 3,000 square-foot residence, designated as C-1 zoning and utilized solely for business purposes, leased from an affiliated entity. Ownership is open to the operating property being part of a transaction or leasing it post-sale. Management notes that the company is relocatable.

### Shareholder Objectives

- The company is owned by three shareholders. The founder would like to fully exit after a transition period. The managing director and president would consider remaining with the company post-sale, dependent on deal structure. Ownership is open to various deal structures to facilitate a transaction.

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