

Opportunity

BN000040360 – Boutique Architectural and Civil Engineering Firm

Location: Midwest United States



The company is an architectural and engineering firm specializing in architecture, interior design, and civil engineering. The company leverages its in-house departments to provide its clients with creative solutions that can significantly reduce construction time, operation costs, and energy.

Bids Invited

Key Aspects

- Experienced senior staff with vast industry knowledge and extensive exposure to different project types
- Customer-centric business model producing an estimated 70% repeat business
- Sterling reputation attributed to quality of deliverables and outstanding customer service
- Capability to serve clients nationwide through its different office locations, which are fully staffed and ready to take on new projects

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2019	Compiled	\$9,938	\$4,352	\$193
12/31/2020	Compiled	\$8,308	\$3,550	\$89
12/31/2021	Compiled	\$8,500	\$3,712	(\$86)
12/31/2022	Compiled	\$11,513	\$5,453	\$1,145

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Continue market and industry expansion to pursue healthcare, workplace, senior living, and food and beverage sectors
- Capitalize on the increased demand for prototype work nationwide
- Opportunity to expand geographically to new areas in the Midwest
- Increase advertising efforts to attract new business and expand current client portfolio

Headquartered

- Midwest United States

Real Estate

- The company operates from three offices. All properties are leased from unrelated entities. There is room for expansion in two of the three locations.

Shareholder Objectives

- The company is owned by three shareholders. One of the shareholders is looking to retire, while the remaining two shareholders would entertain staying after the sale of the company. Owners are open to various deal structures.

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