

Opportunity

BN000042284 – Profitable Civil Engineering and Land Surveying Firm

Location: Texas



The firm provides professional civil engineering and land surveying services specific to land development and municipalities.

Bids Invited

Key Aspects

- Strong project pipeline with more than 1,207 active projects as of Q1 2024
- Maintains an exclusive status with the top 10 clients
- Tenured management team with 97 years of combined experience between the key employees who are all expected to remain post-sale
- Land surveying differentiates the firm from other civil engineering companies, providing the firm with service breadth
- Boasts a 95% repeat business rate, according to ownership

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Internal	\$3,815	\$3,811	\$1,299
12/31/2021	Internal	\$5,952	\$5,937	\$2,687
12/31/2022	Internal	\$6,103	\$6,098	\$2,585
12/31/2023	Internal	\$5,273	\$5,242	\$1,757

In order that we may obtain our client’s permission to release the Information Memorandum, please contact:

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Opportunities

- Expand geographically to additional large Texas metropolitan areas
- Continue expansion into land surveying for oil field companies in Texas
- Broaden client base with an additional focus on public developers
- The Infrastructure Investment and Jobs Act (IIJA) will provide \$1.2 trillion in federal spending on the United States' infrastructure over the five years to 2028

Headquartered

- Texas, U.S.

Current Markets

- The firm serves private developers with residential and commercial projects throughout Texas. The firm has a growing client base in the oil & gas industry and has opportunity to further grow clientele in the public works sector.

Real Estate

- The firm operates from a 10,855 square-foot office space in Texas, which includes a garage. The property is leased from an affiliated entity; ownership expects to lease it post-sale at a market rental rate.

Shareholder Objectives

- The company is owned by three shareholders who are open to an eventual full exit post-sale or remaining with the firm to assist with future growth. Ownership is open to various deal structures to facilitate a transaction.

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