

Opportunity

BN000042267 – USDA Certified Meat Processing Company

Location: Texas



The company is a USDA federally inspected custom meat processing business. The company provides high-quality processing of beef, pork, sheep, and goat. They provide services to ranchers and growers, restaurants, and retail outlets, and individuals raising livestock.

Bids Invited

Key Aspects

- Positioned to capitalize on consumers' growing interest in buying locally raised, high-quality meat products from sources they know
- Well-maintained facility with modern equipment, technology, and leading methods for meat processing
- The company's location attracts ranchers and growers from around the state, who market meat direct to consumers
- USDA Grant of Inspection attracts ranchers and growers interested in selling products beyond the state boundaries to anywhere in the US and creates customer confidence in the quality standards provided by the company
- Software platform for meat processing allows the company to track internal production processes and provides customers with confidence about how their orders are overseen

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Internal	\$171	\$125	(\$114)
12/31/2022	Internal	\$1,492	\$1,216	\$126
2/28/2023	YTD	\$181	\$163	(\$4)
*The company's operations began in September 2021. As such, 2021 is a 3-month year.				

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Advantageous market due to growing trend for ranchers and growers to build direct to consumer businesses versus the traditional model of selling to feedlots
- The interrupted supply chain has limited the availability of meat choices in grocery stores resulting in increased demand for local meat
- Growing concern among consumers that the big four meat processors control more than 85% of the market, which is creating demand for more local, independent meat processors
- Increased demand as consumers are exercising their buying power to lower costs by buying local meat from local sources
- Leverage the increasing trend of markets and restaurants utilizing the marketing power of offering local meat products
- Maximize facility capacity with additional shifts

Headquartered

- Texas, U.S.

Current Markets

- The company serves small and medium sized ranchers and growers with high-quality processing and packaging of products it sells to customers, as well as, individuals raising livestock. Customers are located throughout the states of Texas and Oklahoma.

Real Estate

- The company operates from an approximate 13,000 square foot facility. There is room to grow the facility at its current location, and the property and building are included in the sale.

Shareholder Objectives

- Owners are interested in maximizing the growth trend in small meat processing facilities and are willing the stay on for a period of time in a consulting capacity.

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