

Opportunity

BM002467 – Full Service Roofing, Metal Siding, ACM Paneling Commercial Contractor with a Pre-Engineered Division

Location: Southeastern United States



The company is a full service commercial contractor providing every phase of roofing, metal siding, ACM panels, and custom panels. It comes with a pre-engineered division capable of fabricating all required metal flashings, gutters, downspouts, soffit panel, and ACM panels. The company has the ability to provide complete envelope packages, eliminating the need for multiple subcontractors. Current high-profile clients include the University of Alabama, Auburn University, Eglin Air Force Base, FBI campus at Redstone, Mercedes, as well as multiple student living complexes and new school projects.

Bids Invited

Key Aspects

- Skilled team with over 20 years of experience and ten separate labor crews
- Technologically advanced metal fabrication equipment provides effective and efficient services - New Tech Machinery combo machine, soffit and wall panel machine, gutter machine, RAS turbo bending machine, RAS cut off machine
- Licensed under PAC-CLAD to produce PAC-CLAD standing seam roof and wall panel systems and has testing to stand behind all profiles by being a member of the PAC-CLAD Alliance
- Recognizable name with a positive reputation for quality service
- Works with some of the industry's top contractors
- 80% repeat customers

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2019	Internal	\$12,386	\$2,330	\$1,314
12/31/2020	Internal	\$14,971	\$2,516	\$814
12/31/2021	Internal	\$13,999	\$1,013	(\$338)
12/31/2022	Internal	\$16,643	\$3,527	\$1,882

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

Matthew Kekelis
mkekelis@benchmarkintl.com

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Opportunity

BM002467 – Full Service Roofing, Metal Siding, ACM Paneling Commercial Contractor with a Pre-Engineered Division

Location: Southeastern United States



BENCHMARK
INTERNATIONAL

Opportunities

- Invest in advanced technology
- Create a service team separate from the labor crew
- Improve online presence
- Expand into other metal fabrication industries
- Attend tradeshow and networking events in order to expand into new territories outside of the Southeast United States
- Partner with Board of Education, municipalities, and commercial business across the Southeastern United States for long-term projects

Headquartered

- Southeastern United States

Current Markets

- Homeowners, contractors, commercial businesses, government facilities, and institutions needing roofing, siding, steel structures, metal fabrication and related services.

Real Estate

- The company operates from a 10-acre property. On the property there is an office building, two fabrication shops, and two storage facilities. The owner is looking to lease the property, but would entertain a sale.

Shareholder Objectives

- There is a single owner with 100% interest in the company.

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 3100 West End Avenue | Suite 150 | Nashville | Tennessee | 37203 | T: 1 615 924 8950 | F: 1 813 280 9871

Benchmark International is the trading name of Benchmark International CSSB, LLC