

Opportunity

BN000046710 – Multifaceted Sports Construction Company

Location: Southwest, USA



The offering is a construction company specializing in complete sports field construction. Services include construction of indoor facilities, metal buildings, and residential and commercial installation of artificial turf.

Bids Invited

Key Aspects

- Excellent reputation for high-quality & timely project completion
- Exclusive dealer of an industry-leading brand of artificial turf products in the company's area
- Vast in-house capabilities provide turnkey sports premises construction
- Experienced employees provide consistent, first-class workmanship
- Superb industry resources & connections with many vendors creating competitive pricing options
- Company trademarked name and logo

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Internal	\$3,014	\$486	(\$323)
12/31/2021	Internal	\$4,794	\$1,606	(\$130)
12/31/2022	Internal	\$6,278	\$2,590	\$571
12/31/2023	Internal	\$7,174	\$3,873	\$1,136

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Bolster in-house staff and resources to allow broader project bidding on public and school district projects
- Geographic expansion to surrounding areas
- Staffing increases have led to the ability to compete for larger scale commercial projects that typically lead to higher margins

Headquartered

- Southwest, USA

Current Markets

- The company serves customers in commercial & residential markets as well as the public sector such as school districts, parks, places of worship, and municipal in the Southwest, USA

Real Estate

- The company operates from two office spaces and a warehouse totaling 5,600 square-feet as well as a 1,900 square-feet of open/covered building storage on three acres in the southwest U.S. The properties are leased from an affiliated entity. Ownership is open to the operating real estate being part of a transaction or leasing it post-sale.

Shareholder Objectives

- The company is equally owned by two shareholders who are open to a variety of structures including remaining with the company or exiting depending on deal structure. Ownership is open to various deal structures to facilitate a transaction.

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