

Opportunity

BN000045370 – Full-Service Mobile Hydraulic Crane Company

Location: Texas



The company is one of the leading full-service crane companies headquartered in the Permian Basin, the largest oil field in North America. The company maintains valuable master service agreements with many of the top O&G companies and has exposure to various industries in the area.

Bids Invited

Key Aspects

- Highly experienced ownership team running daily operations
- Effectively capturing market share resulting in significant, continual growth
- Well-established systems and procedures have provided efficiencies and market differentiation
- Extensive equipment fleet of cranes, trucks, trailers and mobile housing, with an owner-appraised value of \$6.2 million
- Client base is comprised of large public and private companies, several of which have Master Service Agreements (MSAs)
- Regarded as a preferred vendor with clients seeking to expand operations

Key Indicators

Period Ending	Revenue Source	Revenue '000	Adj. EBITDA '000
12/31/2022	Internal	\$14,870	\$2,768
3/31/2023	TTM	\$17,580	\$3,685

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Regional high client demand with opportunities for continued future growth
- Expansion through new services (trucking, equipment rental, etc.)
- Grow brand awareness to other industries to further diversify client base
- Win additional MSAs with other large operators in the West Texas Permian Basin region

Headquartered

- West Texas

Current Markets

- The company provides crane services to a variety of companies in the oil & gas, road construction, electrical power services, communications, and solar energy markets.

Real Estate

- The company operates from a 5-acre secure fenced in yard. The yard includes housing accommodations, office facility, fuel island, work-shop and storage. The facility is leased from an unrelated third party. Additional man camp housing is leased across West Texas and New Mexico for employee housing. The leases can be assumable by new ownership.

Shareholder Objectives

- The company is equally owned by three shareholders. All owners are open to remaining with the company post-sale to assist with future growth. Ownership is open to various deal structures to facilitate a transaction.

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