

Opportunity

BM009886 – Premier Stocking Distributor of Industrial Products

Location: South Central US



Premier stocking distributor of a broad range of industrial products. The company provides products to companies in the airline, utility, aerospace, manufacturing, automotive, chemical, foundry, mining, Federal Government, Department of Defense, and oil and gas industries. The company also provides custom foam manufacturing, case customization and laser marking-etching.

Bids Invited

Key Aspects

- Long-term relationships established with suppliers and customers
- Manufacturer of custom foam solutions, custom packaging and case customization
- Employees are experienced and knowledgeable of the various markets
- Offers turnkey solutions with multiple leading products and lines
- Provides equipment and part sales
- Established e-commerce and experienced sales team
- Small Disadvantaged Business (SDB) certified

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2019	Compiled	\$3,610	\$1,116	\$281
12/31/2020	Compiled	\$3,112	\$1,025	\$286
12/31/2021	Compiled	\$3,609	\$1,291	\$572
7/31/2022	YTD	\$2,526	\$787	\$376

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 2009 S Capital of Texas Hwy | Suite 300 | Austin | Texas | 78746 | T: 1 512 347 2000 | F: 1 512 330 9594

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Opportunities

- Implement a more accurate cycle date to have more precise count of product in the system.
- Create a more efficient way to assist sales personnel meet delivery standards.
- Continue to improve and implement more resourceful internet capabilities.
- Hire a sales representative to further develop a new line of corrosion products.

Headquartered

- South Central US

Current Markets

- The company currently serves airline, utility, aerospace, manufacturing, automotive, chemical, foundry, mining, Federal Government, Department of Defense, and oil and gas companies nationally and internationally.

Real Estate

- The company leases two suites in the same business park from an unrelated third party. The first suite is 4,348 square feet in size and the second suite is 11,636 square feet.

Shareholder Objectives

- The owner of the company is seeking a full sale in anticipation of retirement.

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