

Opportunity

BN000044484 - Firearm Components Manufacturer

Location: Southeast, US



The company is a manufacturer of high-quality firearm components.

Bids Invited

Key Aspects

- Revenue grew at a compound annual growth rate of 23% from 2018-2021
- Gross profit and adjusted EBITDA margins averaged 78% and 35% respectively, from 2018-2021
- Exclusive access to seven patented product designs
- All products are manufactured in-house
- Management notes, 80% of revenue is from repeat customers
- Owners have over 30 years' experience in the aerospace engineering and manufacturing space

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2018	Tax Returns	\$1,900	\$1,510	\$831
12/31/2019	Tax Returns	\$1,871	\$1,488	\$539
12/31/2020	Tax Returns	\$2,544	\$2,053	\$927
12/31/2021	Tax Returns	\$3,537	\$2,619	\$1,091

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Finalize obtaining an export license to sell to European distributors
- Create second and third shifts to increase sales
- Pursue military contracts to increase sales

Headquartered

- Southeast, US

Current Markets

- The company's market segments include original equipment manufacturers, distributors, dealers, retailers, and military and law enforcement throughout the US.

Real Estate

- The company operates from a 7,200 sq. ft. facility leased from an unrelated third party. Management notes that the business is relocatable.

Shareholder Objectives

- The company is equally owned by three shareholders, two of whom are active in business operations. All shareholders would like to pursue an exit strategy but are willing to remain with the company for a predetermined period to facilitate a smooth transition to new ownership.

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