

Opportunity

BN000043432 – Industrial Services Business Offering ASME Code and Commercial Capabilities

Location: Southwest, USA



The offering is a turnkey construction, mechanical, and industrial maintenance company that offers a variety of services including general construction, metal working, plumbing, and HVAC services. The company holds active ASME-U, ASME-S, and NB-R stamps.

Bids Invited

Key Aspects

- Revenue grew at a compound annual growth rate of 16.5% from 2019 to 2022
- Experienced employees with a myriad of certifications
- Active ASME-U, ASME-S, and NB-R stamp holder
- Certified HVAC and plumbing
- Outstanding reputation in the industry and trusted by customers to provide quality results

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2019	Internal	\$7,903	\$788	\$325
12/31/2020	Internal	\$8,308	\$1,665	\$791
12/31/2021	Internal	\$9,298	\$1,495	\$787
12/31/2022	Internal	\$12,493	\$1,427	\$683

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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(512) 347-2000

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Opportunities

- Geographic expansion to other areas in the Southwest and surrounding areas
- Obtain a master electricians license to be able to perform electrical work in-house
- Many employees are cross-trained, providing for the ability to be highly productive with less labor costs
- Increased government spending on infrastructure expected to expand operations

Headquartered

- Southwest, USA

Current Markets

- The company serves the commercial, municipal, and civic sectors in the Southwestern United States

Real Estate

- The company operates from an office and yard on adjacent properties totaling 9,831 square feet. Ownership is open to the real estate being included in the sale or leasing post-state.

Shareholder Objectives

- The four owners are seeking retirement and an eventual full exit from the company. Ownership is open to a variety of deal structures to facilitate a transaction.

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