

# Opportunity

## BM008581 – Residential and Commercial Homebuilder serving the OKC Market

Location: Oklahoma



The company is a custom home design builder for residential and commercial clients which serves the Greater Oklahoma City area.

## Bids Invited

### Key Aspects

- Award-winning, legacy homebuilder operating for over 20 years
- Very low competition in both the residential and commercial market
- Serves niche markets with smaller commercial builds
- Experienced and knowledgeable staff with over 50 years of combined experience
- Revenue compound annual growth rate of 27.8% from 2020-2022

### Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Compiled	\$12,358	\$1,877	\$1,144
12/31/2021	Compiled	\$10,639	\$1,309	\$565
12/31/2022	Internal	\$20,193	\$2,184	\$1,155
9/30/2023	YTD	\$13,441	\$1,738	\$1,172

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

**Southwest Deals (R)**  
**swdeals@benchmarkintl.com**  
**(512) 347-2000**

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 2009 S Capital of Texas Hwy | Suite 300 | Austin | Texas | 78746 | T: 1 512 347 2000 | F: 1 512 330 9594

Benchmark International is the trading name of Benchmark International CSS, LLC

# Opportunity

## BM008581 – Residential and Commercial Homebuilder serving the OKC Market

Location: Oklahoma



### Opportunities

- High growth potential for a legacy company with an already established customer base
- Utilize more aggressive sales and marketing strategies to expand into sought after residential subdivisions in Oklahoma
- Capitalize on Oklahoma City's current population growth trends
- Increase retail sales by expanding the current showroom which features residential décor supplies

### Headquartered

- Greater Oklahoma City area

### Current Markets

- The company primarily serves the Oklahoma residential and commercial construction market.

### Real Estate

- The company operates from a facility leased from an unrelated third party in Oklahoma. Model homes, owned by a related third party, are also utilized for showing and touring purposes.

### Shareholder Objectives

- The company's two equal owners expect to make an eventual full exit from the business and are open to various deal structures.

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 2009 S Capital of Texas Hwy | Suite 300 | Austin | Texas | 78746 | T: 1 512 347 2000 | F: 1 512 330 9594

Benchmark International is the trading name of Benchmark International CSS, LLC