

Opportunity

BN000033540 – Electrical Contractor and Distributor Serving Residential and Commercial Markets

Location: Southwest U.S.



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The company is a commercial, industrial, and residential electrical contractor licensed in Nevada, Arizona and California. The business contracts and performs electrical installation on a variety of new and improvement construction projects.

Bids Invited

Key Aspects

- As of Q2 2023, the company is well positioned for a significant amount of contract work in the growing Southwest region since it is licensed in Nevada, Arizona, and California
- The business has both the parts and services of the supply chain
- No limit on monetary project from the Nevada state board of contractors
- Performs electrical installation on a variety of project types including hospitality properties, multifamily, office building, senior and assisted living facilities

Key Indicators

Period Ending	Revenue Source	Revenue '000	Adj. EBITDA '000
12/31/2020	Internal	\$8,580	\$2,408
12/31/2021	Internal	\$6,387	\$556
12/31/2022	Internal	\$14,530	\$1,332
6/30/2023	YTD	\$12,285	\$863

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

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Opportunities

- Desirable operating location to expand into a ready-made supply house to complement the services side of the business.
- Strong repeat customer base that continues to bring deals to the company.
- Ability to broaden the scope into other regions in the Southwest.
- The business would provide an advantageous opportunity with a general contractor.

Headquartered

- Nevada

Current Markets

- The company serves a variety of sectors including commercial, residential, energy, and industrial in the Southwest region of the United States.

Real Estate

- The business operates from a 10,000 square foot facility leased from a related party with room to grow in the current location. The facility can be included in the deal or leased at a negotiable rate.

Shareholder Objectives

- Ownership is seeking retirement with an eventual full exit from the business. The owner is willing to remain for a negotiable period to ensure a smooth transition and is open to various deal structures in order to facilitate a transaction.

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