

Opportunity

BM001494 – Ready-mix Concrete Company With Multiple Locations

Location: Midwest



The company manufactures and delivers ready-mix concrete from multiple locations in the Midwest. The company also provides building materials, gravel, sand, stones, topsoil, masonry, finishing tools, boots, wire mesh and concrete sealers.

Bids Invited

Key Aspects

- Strategically located
- Over 70 years in the industry
- Loyal customer base
- Highly recognized name
- Quality product and great reputation
- Experienced staff in place for seamless transition

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2019	Internal	\$6,521	\$1,830	\$1,208
12/31/2020	Internal	\$6,260	\$1,809	\$1,211
12/31/2021	Internal	\$6,770	\$1,579	\$1,038

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

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Opportunities

- Growth potential in existing market and expansion into new markets
- Capture additional wallet share within existing customer base
- Open additional locations to increase market share
- Expand the geographic operational area to capture unrealized market share
- Diversify product line to expand market potential

Headquartered

- Midwest United States

Current Markets

- Contractors, homeowners, business, and municipalities in need of concrete and building materials

Real Estate

- The company operates from 3 locations spread out over 2 counties in a Midwestern State. Each facility is set up to produce and transport wet cement, while in close enough proximity to share trucks, equipment, and personnel as needed. The facilities will be included in the sale.

Shareholder Objectives

- The company has one owner. The owner is open to various deal structures.

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