

Opportunity

BN000034625 – Well Established Full Line Petroleum and Lubricant Distributor

Location: Midwest United States



A full line petroleum distributor providing diesel fuels and Chevron branded lubricants to service stations, convenience stores, and a wide variety of customers in the commercial, residential, and coal mining sectors located in the Midwest United States.

Bids Invited

Key Aspects

- Industry leader for the last three decades on the southeast United States
- Chevron Strategic Lubrication Marketer
- Extensive experience team with more than 60 years working in the industry
- Extensive supplier portfolio that allows the company to be able to meet consumer demand without disruptions

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2019	Tax Returns	\$29,989	\$1,311	\$257
12/31/2020	Tax Returns	\$17,200	\$1,134	\$221
12/31/2021	Tax Returns	\$30,293	\$1,352	\$181
12/31/2022	Internal	\$48,953	\$2,547	\$953

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Geographic expansion to cover greater Southeast United States and neighbor states
- Capitalization on their Chevron status to expand lubricant service offerings
- Opportunity to expand workforce in their current facilities to meet higher demand

Headquartered

- Midwest United states

Real Estate

- The company operates from a 3 acre facility owned by the company's founder. There is room to grow in the current location, which is about 70% occupied.

Shareholder Objectives

- The four owners are seeking a full sale of the business. Ultimately, two of the four owners would be open to remain with the company for a transition period if needed

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