

Opportunity

BN000026767 – Comprehensive Family Practice Clinic

Location: Southeast USA



The company is a primary care, family practice clinic that specializes in comprehensive and holistic healthcare. The company's core specialties include pain management, cardiac care, and preventative care. Additional services include gastrointestinal treatment, addiction treatment, X-rays, stress testing, diabetes care, and lab services.

Bids Invited

Key Aspects

- From 2018 through 2021, the company has maintained consistent revenues averaging \$2,100,000
- In-house endoscopy, surgery, and nuclear medicine suites
- Management notes that 95% of revenue comes from returning patients
- Strong market presence in the state, and a reputation for high-quality holistic healthcare
- Diverse set of service offerings, including treatments tailored for patients of various ages and conditions
- Online portal established, providing patients 24/7 access to lab results, health information, and the ability to schedule appointments and message staff

Key Indicators

Period Ending	Revenue Source	Revenue '000	Adj. EBITDA '000
12/31/2018	Internal	\$2,413	\$99
12/31/2019	Internal	\$1,858	(\$269)
12/31/2020	Internal	\$2,119	\$52
12/31/2021	Internal	\$2,030	\$185

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

Paul Manry
pmanry@benchmarkintl.com

The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 4030 West Boy Scout Blvd | Suite 500 | Tampa | FL | 33607 | T: 1 813 898 2350 | F: 1 813 280 9871

Benchmark International is the trading name of Benchmark International Company Sales Specialist, LLC

Opportunity

BN000026767 – Comprehensive Family Practice Clinic

Location: Southeast USA



Opportunities

- Capitalize on the facility's in-house exam and operating suites, expanding into a multi-disciplinary practice
- Begin providing colonoscopy and endoscopy services, as well as nuclear stress tests, to expand the company's available service options
- Develop a strategic marketing campaign to attract new clients in new regions throughout the Southeast US

Headquartered

- Southeast USA

Current Markets

- The company serves a variety of patients of all ages and conditions throughout the county with additional patients in the surrounding states.

Real Estate

- The company operates from a 14,000 sq. ft. facility, leased from an affiliated entity. Management notes there is room to grow in the current facility and that ownership is open to including the real estate in the sale or negotiating a long-term lease.

Shareholder Objectives

- The company is fully owned by a single shareholder who is seeking retirement. He is willing to remain with the company for a predetermined period to facilitate a smooth transition to new ownership.

The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 4030 West Boy Scout Blvd | Suite 500 | Tampa | FL | 33607 | T: 1 813 898 2350 | F: 1 813 280 9871

Benchmark International is the trading name of Benchmark International Company Sales Specialist, LLC