

Opportunity

BN000026392 – Comprehensive Family Medicine Practice

Location: Southeast US



The company is a multi-location medical practice in the Metro Atlanta area. The practice specializes in primary care and adult medicine.

Bids Invited

Key Aspects

- Revenues have grown at a compound annual growth rate of 7.4% from 2019–2021
- Multi-location practice in booming metro market
- Trusted name in the market, operating for over 14 years
- Offers multiple services related to family practice, illnesses, wellness, and workplace injuries
- Established patient base drives recurring revenue
- Key providers and management are trusted by patients

Key Indicators

Period Ending	Revenue Source	Revenue '000	Adj. EBITDA '000
12/31/2019	Internal	\$2,320	\$452
12/31/2020	Internal	\$2,640	\$394
12/31/2021	Internal	\$2,677	\$151
3/31/2022	TTM	\$2,795	\$108

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Hire more providers and staff
- Increase hours of operation to include nights and weekends
- Expand by adding more clinics
- Increase revenue by adding ancillary services

Headquartered

- Georgia

Current Markets

- The company serves patients primarily located on the west side of the Metro Atlanta area.

Real Estate

- The company has two clinics. One clinic is 4,700 sq. ft., has 12 exam rooms, and is owned by an affiliated entity. The other clinic is 5,000 sq. ft. has 10 exam rooms and is leased from an unrelated third-party. There is room to grow at both locations.

Shareholder Objectives

- The owner is seeking to exit for retirement purposes and is available for a handover period to ensure a smooth transition for staff and patients.

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