

Opportunity

BN000041273 – Reputable Fabricator and Installer of Glass Curtainwall Systems

Location: Southwest U.S.



The company is a glass and glazing specialist with an expertise in customized curtainwall systems. The company also provides glass repair and metal fabrication services.

Bids Invited

Key Aspects

- Operating successfully for over 25 years in the commercial and residential glass space
- Serves 13 counties in the company's operating region, an area experiencing growth and high demand
- Tenured and highly-experienced management team
- Diverse customer base with no customer holding over 10.8% of the revenue
- Offers metal fabrication services

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Internal	\$4,589	\$1,947	\$8
12/31/2022	Internal	\$11,221	\$2,496	\$284
3/31/2023	TTM	\$12,626	\$3,203	\$959

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

Southwest Deals (R)
swdeals@benchmarkintl.com
(512) 347-2000

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Opportunity

BN000041273 – Reputable Fabricator and Installer of Glass Curtainwall Systems

Location: Southwest U.S.



Opportunities

- The company's local market population is increasing, which will result in more opportunities for future projects
- Increase revenue through collaboration with local architectural and engineering firms to provide glass services for projects
- The United States construction industry is projected to grow in the coming years, which presents an opportunity for further expansion
- Expand the company's bond capacity to compete for larger commercial projects
- Generate glass fabrication service offerings
- Grow the company's service department

Headquartered

- Southwest U.S.

Current Markets

- The company serves the residential and commercial markets in the region of operations. The company has served the current market for over two decades.

Real Estate

- The company operates from a 20,000 square foot facility, which is owned by the company. There is room to grow in the current location. The real estate is available to be included in a possible transaction or leased at a reasonable rate.

Shareholder Objectives

- The sole owner is seeking a buyer to aid in growing the company to its full potential. The owner is open to a variety of different deal structures and would like to remain with the company to continue its growth.

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 2009 S Capital of Texas Hwy | Suite 300 | Austin | Texas | 78746 | T: 1 512 347 2000 | F: 1 512 330 9594

Benchmark International is the trading name of Benchmark International CSS, LLC