

Opportunity

BM004123 – Texas-Based Workers' Compensation Claims Consultant

Location: Texas



The company is a service provider aiding compensation adjusters and risk managers in order to efficiently resolve claims in a cost-effective manner. The company also provides preauthorization and diagnostic review services.

Bids Invited

Key Aspects

- Management with more than twenty-five years of experience in the cost-containment industry
- Experienced physician base capable of analyzing common and complex forms of workers' compensation claims
- Skilled team of cost containment professionals expected to remain after a sale

Key Indicators

Period Ending	Revenue Source	Revenue '000	Adj. EBITDA '000
12/31/2019	Internal	\$1,493	\$199
12/31/2020	Internal	\$1,462	\$128
12/31/2021	Internal	\$1,243	\$29
12/31/2022	Internal	\$865	\$72

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Expand the company's sales force in order to gain national market share
- Create a tenured management team through the use of current management's tutelage
- Add to the company's physician base in order to increase volume of claims processed

Headquartered

- Texas

Current Markets

- The company serves U.S.-based small-to medium-sized business insurers, third party administrators, and public entity risk management programs.

Real Estate

- Employees of the company work remotely from personal office spaces.

Shareholder Objectives

- The sole owner is looking to transition into an advisory role or to an eventual full exit from the company to pursue retirement. He is open to various deal structures to facilitate a transaction and a reasonable transition time to new ownership.

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