Opportunity

BM020252 – Aerospace Construction Metal Bonding Products and Parts Manufacturing Company

Location: Midwest US

BENCHMARK INTERNATIONAL

The company is an aerospace products and parts manufacturing company located in Midwest which provides corrosion inhibiting technologies for the aerospace industry. The company specializes in Phosphoric Acid Anodize, Metal Bonding, Flat Panel Routing, Form Pressing, FARO Arm Inspection, Paint,& Prime and have recently added penetrant inspecting testing to their portfolio.

Bids Invited

Key Aspects

- 98% of sales is repeat business
- AS9100D and ISO9001 quality standards
- Nadcap Chemical Processing & Nadcap Composites
- $8 million in revenue from Government contracts since 2011
- Veteran owned business
- HUBZone certified company

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2018	Tax Returns	$3,652	$1,651	$213
12/31/2019	Internal	$3,274	$1,220	($96)
12/31/2020	Compiled	$2,646	$819	($611)
12/31/2021	Compiled	$1,082	$193	($962)

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

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Benchmark International is the trading name of Benchmark International CSSB, LLC

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Opportunities

- Bolt-on technology company positioned for increased earnings
- Hire Outside Sales Representatives to improve sales performance and reach
- Trends in defense spending continue to increase and future years are projected for future growth.

Headquartered

- Nevada, MO (Vernon County)

Current Markets

- Aerospace industry plane manufacturer part supplier

Real Estate

- The company operates from a 152,000 sq. ft. facility on 15 acres leased from an affiliated entity. The facility has 12k sq. ft. of office space and 140k sq. ft. of manufacturing space. An affiliated company is the owner of the property. Leasing is available to new ownership, but not preferred. Front office was remodeled in 2005 and a new roof installed in 2017.

Shareholder Objectives

- The main company is owned by three partners.

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