

Opportunity

BN000039068 – Machining, Fabrication, and ASME Code Welding Company

Location: Louisiana



The company is a fabrication and machining service provider that specializes in exotic material fabrication for gasification, petrochemical, power, refining, and upstream oil & gas businesses in the Southern United States. This includes engineering, machining, fabrication, and project management.

Bids Invited

Key Aspects

- 50+ years of industry experience
- Veteran and woman owned business enterprise, though no contracts rely on this designation
- 30,000 square feet of fabrication space
- Code welding shop, ASME U and NBIC R stamp certified

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Compiled	\$1,290	\$181	(\$1,113)
12/31/2021	Compiled	\$3,733	\$1,790	\$750
12/31/2022	Compiled	\$2,176	\$514	(\$328)
12/31/2023	Internal	\$4,029	\$1,465	\$1,104

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Expansion with key a gasification client into R&D for oil & gas
- Expansion into process piping
- Increase exports overseas to capture larger international market share
- New ventures with EPC contracts
- Room to expand in current facility

Headquartered

- Louisiana, USA

Current Markets

- The company serves gasification, petrochemical, power, refining, and upstream oil and gas industries in the Southern US.

Real Estate

- The business operates from a single 30,000-square-foot facility consisting of 15,000 square feet of machine and office space and 15,000 square feet of workshop space. The facility is held by a related third-party and can be made available as part of the sale. There is room to grow in the current location, which is 70% occupied.

Shareholder Objectives

- Ownership is approaching retirement age and seeks a more balanced lifestyle and eventual full exit from the business. Ownership is open to a variety of deal structures as well as a reasonable transition time to new ownership.

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