

Opportunity

BM008530 – Turnkey Residential & Commercial Plumbing Subcontractor

Location: South Central U.S.



The company provides full-service plumbing to general contractors in the commercial and residential new construction markets

Bids Invited

Key Aspects

- In operation for over 30 years with long-standing client relationships and an excellent reputation in the industry and region
- A skilled pool of talented key team members all hold at least 20 years of experience in the plumbing industry
- The company possesses expert understanding of set pricing options for applicable residential contracts vs. bid pricing options for both residential and commercial contracts and applies the knowledge accordingly in the market
- Approximately 95% of the company's revenue comes from a loyal and recurring client base

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Internal	\$8,622	\$1,634	\$477
12/31/2022	Internal	\$11,679	\$1,586	\$425
12/31/2023	Internal	\$11,986	\$3,828	\$1,272

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Capitalize on the overall construction market, which is experiencing the fourth highest growth percentage in the United States, according to PlanGrid
- Further investment in the hiring of top tier licensed plumbers to accommodate the abundance of new contracts available
- Advance the geographic expansion within the region
- Expand upon the company's service capabilities to new educational, municipal offices, and state government markets

Headquartered

- South Central U.S.

Current Markets

- The company serves general contractors in the commercial and residential new construction market and operates within a 60-mile radius from the headquarters location

Real Estate

- The company operates from a 12,600 square foot facility and is leased from an unrelated third party

Shareholder Objectives

- The owner is seeking retirement for a more balanced lifestyle and would like to make an eventual full exit from the company. He is open to various deal structures and is willing to remain for an agreed amount of time to facilitate a transaction and allow for a smooth transition to new ownership.

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