

Opportunity

BN000034858 – Profitable Fabricator and Machine Shop

Location: South Central, United States



This offering consists of two companies, operating collectively. The first is an AWS & ASME fabricator and machine shop that specializes in DNV and ABS projects. The second provides a wide range of services including design, engineering, drafting, and problem solving. Together, these companies provide turnkey solutions.

Bids Invited

Key Aspects

- The companies, one which is an AWS and ASME fabricator that is API Spec Q1/ISO 9001 certified, are poised to deliver a wide range of projects, spanning all sizes and industries
- The fabricator offers a variety of in-house services, reducing the need for outsourcing, which minimizes production time and lowers costs
- The second entity provides extensive design, engineering, and drafting solutions to the oil & gas, agricultural, industrial, government, and general industries at competitive rates
- The fabricator maintains qualified weld procedures and welders according to AWS, ASME, ABS, and DNV

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Combined	\$8,412	\$2,939	\$321
12/31/2022	Combined	\$12,433	\$4,016	\$1,118
12/31/2023	Internal	\$13,859	\$4,558	\$1,446

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Opportunity to own a business in a niche market with a healthy balance sheet
- Full one-stop design, engineer fabrication, machining, assembly, and testing can take on new projects with little to no notice
- Hire more qualified employees to support for more demand and expansion

Headquartered

- South Central, United States

Current Markets

- The first company serves a variety of industries throughout the southern region of the U.S. including oilfield, shipping, vessel, lifting, and industrial businesses. The second company provides extensive design, engineering, and drafting solutions to the oil & gas, agricultural, industrial, government, and general industries at competitive rates.

Real Estate

- The business operates from a 40,154 square-foot facility leased from an affiliated entity. The facility can be included in the deal or leased at a negotiable rate.

Shareholder Objectives

- Ownership is seeking a full sale of the business and is open to a variety of deal structures. Ownership is willing to remain for a short period of time to ensure a smooth transition. They are open to various deal structures in order to facilitate a transaction.

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