

Opportunity

BN000028400 - Furniture and Home Decor Retail Business Providing Interior Design Services

Location: Midwest United States



Furniture and home decor shop that has been in business almost 90 years. The company is a hometown attraction and a shopping destination for travelers and locals alike. In addition to home furnishings, the company also provides interior design services.

Bids Invited

Key Aspects

- Quality product/great reputation
- Loyal customer base
- Highly recognized name
- Experienced staff in place for seamless transition
- Wide variety of quality products currently available

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA* '000
12/31/2018	Tax Returns	\$954	\$376	(\$67)
12/31/2019	Tax Returns	\$962	\$279	(\$137)
12/31/2020	Tax Returns	\$1,518	\$707	\$266
10/31/2021	TTM	\$1,256	\$675	\$134

* Earnings before interest, tax, depreciation and amortization (non-cash items)

In order that we may obtain our client's permission to release the Information Memorandum, please register your interest by completing the Non-Disclosure Agreement (including the Acquisition Profile) and return to:

Tyrus O'Neill
oneill@benchmarkintl.com
615-924-8950

The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 3100 West End Avenue | Suite 150 | Nashville | Tennessee | 37203 | T: 1 615 924 8950 | F: 1 813 280 9871

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Opportunities

- Open additional locations to increase market share
- Growth potential in existing market and expansion into new markets
- Capture additional market share within existing customer base
- Create new and innovative products

Headquartered

- Midwest United States

Current Markets

- High-end consumers of fine furniture, home décor, textiles and materials, art, accessories, and interior design services

Real Estate

- The company operates from a 20,000 sq. ft. facility that is owned by a related entity. There is room to grow in the current location.

Shareholder Objectives

- One shareholder owns 100% of the company. The owner is open to variety deal structures.

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