

# Opportunity

## BN000038796 – Premiere Fulfillment Problem Solving Company Poised for Growth and Expansion

Location: Midwest United States



The company provides a variety of fulfillment problem solving including contract packaging, pad printing, warehousing, assembly, tag stringing, and last-mile logistics. The company is recognized for their in-house equipment and expertise that enables them to handle particular jobs with demanding operational constraints.

## Bids Invited

### Key Aspects

- Over two decades of operating history
- Reputation for delivering value-added services to clients
- Diverse capabilities and equipment, allowing the company to adapt to many use cases

### Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA* '000
12/31/2017	Internal	\$725	\$538	\$152
12/31/2018	Internal	\$774	\$533	\$77
12/31/2019	Internal	\$793	\$366	\$95
12/31/2020	Internal	\$2,163	\$1,152	\$573
12/31/2021	Internal	\$1,281	\$519	\$300

\* Earnings before interest, tax, depreciation and amortization (non-cash items)

In order that we may obtain our client's permission to release the Information Memorandum, please register your interest by completing the Non-Disclosure Agreement (including the Acquisition Profile) and return to:

**Tyrus O'Neill**  
**oneill@benchmarkintl.com**  
**615-924-8950**

The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 3100 West End Avenue | Suite 150 | Nashville | Tennessee | 37203 | T: 1 615 924 8950 | F: 1 813 280 9871

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## Opportunities

- Geographic expansion into new markets and territories
- Capitalize on the company's pad printing and 3D printing capabilities
- Development and adoption of new technology to expand their current service offerings
- Expand into new industries and market segments

## Headquartered

- Midwest United States

## Real Estate

- The company operates from an 8,000 sq. ft. facility that is leased from an affiliated entity. There is room to grow in the current location.

## Shareholder Objectives

- The owner is seeking an exit for retirement purposes. She is open to remaining with the new ownership for a transition period of up to one year.

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