

# Opportunity

## BN000038010 – Premier Custom Home Builder and Construction Management Company

Location: Southwest United States



A custom home builder and construction management company specializing in mid to high end residential and commercial properties.

## Bids Invited

### Key Aspects

- Sterling reputation as a premier and highly reputable custom homebuilder
- Track record spanning 33 years of developing high quality custom homes
- Profitable business model that is insulated against deteriorating real estate and development market conditions

### Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA* '000
12/31/2017	Tax Returns	\$2,393	\$748	\$451
12/31/2018	Tax Returns	\$1,895	\$689	\$288
12/31/2019	Tax Returns	\$1,647	\$811	\$359
12/31/2020	Tax Returns	\$2,076	\$1,064	\$725
6/30/2021	TTM	\$2,191	\$1,085	\$629

\* Earnings before interest, tax, depreciation and amortization (non-cash items)

In order that we may obtain our client's permission to release the Information Memorandum, please register your interest by completing the Non-Disclosure Agreement (including the Acquisition Profile) and return to:

**Tyrus O'Neill**  
**oneill@benchmarkintl.com**  
**615-924-8950**

The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 3100 West End Avenue | Suite 150 | Nashville | Tennessee | 37203 | T: 1 615 924 8950 | F: 1 813 280 9871

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## Opportunities

- Increase the number of projects in Southern Nevada to take advantage of the robust real estate market conditions
- Expand construction management services into other nearby markets, most notably Southern California and Arizona
- Expand business model to include spec building for residential and commercial projects

## Headquartered

- Southwest United States

## Real Estate

- The company leases space that serves as the company's corporate headquarters from an unaffiliated third party.

## Shareholder Objectives

- The owner is open to various deal structures and is willing to remain on with the new ownership for a transition period or other specified period of time.

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