Opportunity

BM001232 – Prominent Strategic Consulting Firm that Provides World-Class Guidance for Corporations, Institutions, and Government Agencies

Location: United States

The company is a prominent strategic consulting firm specializing in general corporate strategy, communications strategy, government relations, crisis management, organizational analysis, and political consulting.

Bids Invited

Key Aspects

- Over 35 years in the consulting industry
- Two strategically located offices to support operations
- Top-notch, tenured, and well-rounded staff in business, government, and communications
- Established presence in key geographic areas
- Proven ability to operate successfully independently of founder

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA* '000
12/31/2017	Internal	$4,160	$4,160	$333
12/31/2018	Internal	$4,826	$4,826	$1,471
12/31/2019	Internal	$4,332	$4,332	$850
12/31/2020	Internal	$3,870	$3,870	$850
7/31/2021	TTM	$3,804	$3,804	$810

* Earnings before interest, tax, depreciation and amortization (non-cash items)

In order that we may obtain our client's permission to release the Information Memorandum, please register your interest by completing the Non-Disclosure Agreement (including the Acquisition Profile) and return to:

Tyrus O'Neill
oneill@benchmarkintl.com
615-924-8950

The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

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Opportunities

- Services offered are applicable to any business sector
- Expand geographic footprint
- Growth potential in existing markets and expansion into new markets
- Growth through service offerings and awareness

Headquartered

- Central and Eastern United States

Current Markets

- Government officials and organizations, as well as corporations in the technology, healthcare, tourism, energy, finance, transportation, and education sectors, among others

Real Estate

- The company leases two office spaces and two apartments from unrelated parties. These are strategically located in cities to support operations.

Shareholder Objectives

- One shareholder owns 100% of the company. The owner is approaching transition age and exploring new leadership and ownership to continue the success of the business.

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