Opportunity

BN000036513 – Premier Third-Party Inspection Company

Location: Midwest United States

BENCHMARK INTERNATIONAL

A third-party quality inspection company providing in-house and off-site quality inspection work to automotive and non-automotive manufacturers. The sale also includes a subsidiary company that manufactures luggage systems and accessories for city buses and private shuttle buses in the transit industry.

Bids Invited

Key Aspects

- Mature and seasoned operating company with track record spanning over 20 years
- Strong reputation, especially within the automotive industry
- Signed contracts in place to provide services through 2021 and 2022
- High percentage of repeat customers

Revenues and costs are subject to intercompany transfers not identified.

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA* '000
12/31/2017	Combined	$4,793	$4,793	$1,492
12/31/2018	Combined	$5,446	$5,446	$1,121
12/31/2019	Combined	$4,963	$3,931	$137
12/31/2020	Combined	$5,144	$3,619	$112
7/31/2021	Combined	$2,878	$2,095	$243

* Earnings before interest, tax, depreciation and amortization (non-cash items)

In order that we may obtain our client's permission to release the Information Memorandum, please register your interest by completing the Non-Disclosure Agreement (including the Acquisition Profile) and return to:

Tyrus O'Neill
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615-924-8950

The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

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Opportunities

- Expand geographic footprint of services into other US markets, specifically in Tennessee, Ohio, South Carolina, Minnesota and Michigan
- Create salesforce to market to the transit industry

Headquartered

- Midwest United States

Real Estate

- The company operates from three facilities. The total square footage of the three facilities spans 48,900 sq. ft. All three locations are leased from an unaffiliated entity.

Shareholder Objectives

- The owners are seeking an exit for retirement purposes. The owners are open to remaining on with new ownership for a transition period to ensure a smooth transition.

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