

Opportunity

BN000025484 – Wholesaler and Supplier of Stone and Brick Products to Commercial and Residential Customers

Location: Arkansas



The offering consists of two Arkansas-based businesses operating both collectively and independently and utilizing two physical store locations. The businesses provide a wide array of brick, stone, and fireplaces for residential and commercial installations.

Bids Invited

Key Aspects

- Highly reputable businesses with more than 25 years of experience and a strong presence in the region
- Capitalizing on a robust residential construction market and growing population
- Physical store locations are strategically located with prime road visibility and access
- High demand manufacturing capabilities offer custom design flexibility and diverse products

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Combined	\$7,973	\$2,410	\$443
12/31/2021	Combined	\$9,410	\$2,867	\$595
12/31/2022	Combined	\$10,669	\$3,378	\$854
12/31/2023	Combined	\$12,107	\$4,144	\$1,238

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

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Opportunities

- Expand product offerings to include tile, glass, windows, doors, and other outdoor living amenities
- Connect with additional wholesale construction suppliers and vendors for an advantageous broad distribution network
- Gain new project opportunities with follow ups on executed jobs
- Continue geographic expansion into growing and lucrative markets

Headquartered

- Arkansas

Current Markets

- The businesses serve general contractors with residential and commercial projects as well as individual homeowners primarily in Arkansas.

Real Estate

- The businesses operate from two physical store locations and a manufacturing location in Arkansas. All three properties are held by ownership and leased at current market rental rates. The facilities can be included in the transaction or leased to new ownership post-sale.

Shareholder Objectives

- Ownership is seeking a more balanced lifestyle and an eventual full exit after a transition period. Ownership is open to various deal structures to facilitate a transaction.

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