

Opportunity

BN000033129 - Turnkey Architectural Service Firm Specializing in the Automotive Industry

Location: Texas



The firm is a commercial architectural and interior design firm located in Texas. The firm has a nationwide focus in designing car washes, automobile dealerships, lube centers, and other commercial and mixed-use properties.

Bids Invited

Key Aspects

- Strong management team with decades of combined architectural design experience
- Excellent reputation and brand recognition in the firm's primary niche markets
- National presence with projects in more than 35 states and Canada
- Experienced sales and accounting teams provide a strong project pipeline and well-managed financial operations
- Firm has successfully operated for more than 22 years
- Lean and streamlined operations lead to strong bottom lines
- Centralized headquarters location allows for quick and easy travel to area project sites

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Internal	\$1,057	\$919	\$7
12/31/2021	Internal	\$2,128	\$1,667	\$443
12/31/2022	Internal	\$2,790	\$2,044	\$653
8/31/2023	TTM	\$2,345	\$1,869	\$512

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

Southwest Team (L)
swteam@benchmarkintl.com
(512) 347-2000

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Opportunity

BN000033129 – Turnkey Architectural Service Firm Specializing in the Automotive Industry

Location: Texas



Opportunities

- Integrate engineering and construction services in order to provide a full design-build experience for clients
- Add talent to current team to meet growing market demand
- Establish regional offices to meet national demand for East and West coasts
- Increase project work to expand into industrial sectors and interior design services
- Providing in-house MEP and structural engineering services would reduce costs and offer a single source solution for clients

Headquartered

- DFW Metropolitan Area

Current Markets

- The firm works with commercial businesses with a focus on facilities specific to the automotive sector. The firm has designed projects in more than 35 states and is considered a national leader in this sector.

Real Estate

- The firm operates from a 3,100 square-foot office space, which leased from an unrelated third party. There is room for additional staff in the current space and potential to expand the lease via negotiation with neighboring tenants. The business is relocatable but is currently at a convenient travel location near DFW airport and within eight miles for most of the staff.

Shareholder Objectives

- The majority owner is seeking a strategic acquirer to facilitate growth and expand operations.

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 2009 S Capital of Texas Hwy | Suite 300 | Austin | Texas | 78746 | T: 1 512 347 2000 | F: 1 512 330 9594

Benchmark International is the trading name of Benchmark International CSS, LLC