

# Opportunity

## BN000025508 – Essential Oilfield Trucking & Water Transport Business with Royalty Interests

Location: Southwest US



The offering includes two Texas-based businesses, one of which is an essential oilfield trucking company providing water transportation and disposal services to drilling rigs and other oilfield-related structures. The second business serves as a fresh and brine water provider to related trucking company.

## Bids Invited

### Key Aspects

- Operating for over seven decades with a venerable reputation in its community
- Considerable investments in mineral working and royalty interests in several states
- Company remains essential regardless of external threats to the oil and gas industry, including the ongoing pandemic
- Trusted and longstanding relationships with industry leaders

### Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Tax Returns	\$1,889	\$1,164	(\$274)
12/31/2022	Tax Returns	\$2,521	\$1,708	(\$290)
12/31/2023	Tax Returns	\$2,244	\$477	\$170

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

**Southwest Team (L)**  
**swteam@benchmarkintl.com**  
**(512) 347-2000**

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### Opportunities

- Expansion of geographic market in order to capture more market share
- Invest in hiring additional, highly qualified CDL drivers to fortify general operations
- Creation of an online platform to further market the business and reach a new customer base

### Headquartered

- Andrews, Texas
- Permian Basin of West Texas

### Current Markets

- The business serves the upstream oil and gas industry, primarily oil and gas production companies with operations in West Texas.

### Real Estate

- The business operates from two facility locations, which include a brine water station and a freshwater station. The real estate in total is expected to be a part of the sale or available for lease to new ownership.

### Shareholder Objectives

- Ownership is seeking a strategic acquirer to grow the business to its full potential and is open to various deal structures in order to facilitate a transaction.

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Benchmark International | 2009 S Capital of Texas Hwy | Suite 300 | Austin | Texas | 78746 | T: 1 512 347 2000 | F: 1 512 330 9594

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