

Opportunity

BM021151 – Critical Services Provider to the Oil and Gas Industry

Location: Southwest U.S.



The company provides oilfield related services, including vacuum truck, flowback, hotshot, fluid testing, and pumping to oil and gas production and exploration clients in the Permian Basin

\$2,000,000

Key Aspects

- Agile staff with a combined experience of over 140 years in the oil field services industry
- Integral connections within the oil industry gained by quality, timely, and consistent delivery of high-demand and diverse services
- Strategic location within the Permian Basin and proximity to multiple shale formations
- Client base ranges from recent enterprises to the energy sector as well as legacy Fortune 500 clients
- Master service agreements are in place with all clients

Key Indicators

| Period Ending | Revenue Source | Revenue '000 | Gross Profit '000 | Adj. EBITDA '000 |
|---------------|----------------|--------------|-------------------|------------------|
| 12/31/2020 | Tax Returns | \$2,202 | \$723 | \$585 |
| 12/31/2021 | Tax Returns | \$2,168 | \$502 | \$498 |
| 12/31/2022 | Tax Returns | \$2,512 | \$558 | \$646 |
| 12/31/2023 | Internal | \$2,966 | \$1,558 | \$884 |

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

Southwest Deals (R)
swdeals@benchmarkintl.com
(512) 347-2000

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Opportunities

- Synergize services with the emerging resource play forming in several shale formations
- Continue capital investments in advanced equipment to expand service offerings
- Further invest in top technical and engineering talent
- Expand geographic presence to burgeoning oil and gas developments within the United States and internationally
- Explore solutions for the fracking market to address clients' concerns over hazardous material discharges

Headquartered

- Southwest U.S.

Current Markets

- The company serves businesses conducting oil and gas production and exploration with active stations within the Permian Basin region.

Real Estate

- The company operates from a seven-acre facility. The operating location is held by ownership and includes office space, machine shop, and storage yard with space to expand. Ownership is open to the real estate being part of a transaction or leasing post-sale.

Shareholder Objectives

- Ownership is comprised of four shareholders with two active in day-to-day operations, the two inactive shareholders would like to fully exit post-sale. The two active shareholders would like an eventual full exit from the company after a transition period. All owners are open to various deal structures to facilitate a transaction.

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Benchmark International | 2009 S Capital of Texas Hwy | Suite 300 | Austin | Texas | 78746 | T: 1 512 347 2000 | F: 1 512 330 9594

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