

Opportunity

BN000031460 – Premier construction management company offering comprehensive solutions

Location: Midwest United States



BENCHMARK
INTERNATIONAL

Two companies are included in the sale. The companies offer construction management solutions for restaurants and retailers to improve their brands with new stores, renovations and multi-unit rollout programs. The companies provide project management services working with a variety of general contractors, architects and engineers in North America.

Bids Invited

Key Aspects

- Management has more than 50 combined years of construction management experience
- Experienced staff located throughout the U.S. and Canada
- Flexibility to handle both large and small clients
- Management estimates approximately 75% to 80% of its revenue is repeat business.
- Key relationships in a variety of industries
- Excellent reputation
- Clients include Arc’teryx, McDonalds, Taco Bell, Jiffy Lube, LuLu Lemon, and Xfinity

Revenues and costs are subject to intercompany transfers not identified.

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA* '000
12/31/2018	Internal	\$5,984	\$5,984	\$1,774
12/31/2019	Internal	\$6,387	\$6,387	\$1,936
12/31/2020	Internal	\$5,573	\$5,573	\$1,646
12/31/2021	Internal	\$6,475	\$6,475	\$2,656

* Earnings before interest, tax, depreciation and amortization (non-cash items)

In order that we may obtain our client’s permission to release the Information Memorandum, please register your interest by completing the Non-Disclosure Agreement (including the Acquisition Profile) and return to:

Tyrus O’Neill
oneill@benchmarkintl.com
615-924-8950

The above information is designed to enable recipients to make a decision whether to investigate the opportunity further. It is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive full details on this business, please contact Benchmark International either by email, post or fax to addresses or number given below. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 3100 West End Avenue | Suite 150 | Nashville | Tennessee | 37203 | T: 1 615 924 8950 | F: 1 813 280 9871

Benchmark International is the trading name of Benchmark International CSSB, LLC

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Opportunities

- Grow by entering additional markets
- Form strategic alliances
- Add business development team dedicated to growing company
- Bring accounting in-house to reduce expenses

Headquartered

- Midwest United States

Real Estate

- The company operates from a facility leased from an unrelated third party. There is room to grow in the current location.

Shareholder Objectives

- The company has three owners. They are interested in finding strategic partnerships that will allow the company to continue its current growth and future opportunities.

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