

Opportunity

BN000025688 – Houston-Based Multi-Function Printing Service Company

Location: Houston, Texas



The company is a Texas-based corporation specializing in full-service printing & marketing services for commercial businesses across the United States for more than 30 years.

Bids Invited

Key Aspects

- Over 30 years experience in industry with tenured employees
- Over 1,000 active clients across various industries
- Positioned for scalability and growth with minimal investment over three to five years
- Flexible capabilities allow fulfillment of complex and specialized orders on time and on budget
- Recent capital investments in assets ensure that the business can capability to run at growth capacity for several years
- Company offers a unique array of services requiring machinery offering high barriers to entry

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Internal	\$5,570	\$2,433	\$2,213
12/31/2021	Internal	\$4,872	\$1,216	\$993
12/31/2022	Internal	\$8,478	\$2,411	\$2,035
6/30/2023	YTD	\$2,834	\$583	\$279

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Increase business development to reach a wide audience in a number of industries
- Automate workflow processes to scale company growth through further efficiencies
- Partner to operate a company that is poised for strategic growth based upon using recent asset and procedural investments
- Expand to locations outside the Houston geographic market to establish a wider client base using a well-known name in the industry

Headquartered

- Houston, Texas

Current Markets

- The business serves the commercial market across a number of industries throughout the Houston area, with specialties in serving the political, printing, retail, and consulting industries.

Real Estate

- The company operates from a 28,678 square-foot facility leased from a related third party. There is room to grow in the current location, which is owned by a related third party.

Shareholder Objectives

- The sole owner is seeking an elevator deal in order to take some chips off the table and invest in the growth of his investment portfolio and future endeavors. He is willing to stay on and is open to various deal structures and flexibility in order to facilitate a transaction and successful sustainability of the company.

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