

Opportunity

BM007027 – Provider of Products & Services for the Oil and Gas Upstream Market in Permian Basin

Location: Southwest US



The business provides a large variety of products and services specific to customers in the oil and gas upstream market in the Permian Basin.

Bids Invited

Key Aspects

- Provides vital products and services in the Permian Basin, the current epicenter of oil and gas production in North America
- Comprehensive mix of complementary products and services allow a true "one-stop-shop" for customers in the Permian Basin
- Strong reputation built over 30 years of operation
- Over 100 Master Service Agreements (MSAs) in place with established oil and gas companies
- Provides maintenance services which offer insulation to revenues from the volatile nature of the industry

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Tax Returns	\$2,889	\$2,624	(\$11)
12/31/2021	Tax Returns	\$3,242	\$3,044	\$115
12/31/2022	Tax Returns	\$4,815	\$4,396	\$611
8/31/2023	YTD	\$2,878	\$2,691	\$284

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Increase sales and labor force to meet high demand for products and services
- Further expand all product lines that generate recurring revenue
- Further expand market share within the Permian Basin through a comprehensive advertising campaign and deepening of product mix
- Build upon existing customer relationships across North America

Headquartered

- Texas

Current Markets

- The business' services are available primarily to customers in the oil and gas industry in the Permian Basin. The business also distributes products to oil and gas customers across North America.

Real Estate

- The company operates from a 11,500 square-foot facility which includes a 5,500 square-foot office space and a 6,000 square-foot warehouse. The facility and the two acre property are owned by the business and are available for lease or as part of a transaction.

Shareholder Objectives

- The company's sole owner is preparing for retirement within the next five years and is open to a variety of deal structures. He is willing to remain for an agreed amount of time to allow for a smooth ownership transition.

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