

Opportunity

BN000043167 – Established Consumer Electronics Staffing & Managed Services Firm

Location: Pacific Northwest, US



The company, is a full-service staffing firm offering staffing, consulting, and managed services for key technology companies operating in the Western United States. The company's effective recruitment and placement of highly skilled workers has made it a pioneer in its served markets.

Bids Invited

Key Aspects

- A leading managed services provider specializing in prototyping and fabrication capabilities
- Over two decades of serving the consumer electronics industry by placing highly skilled engineers and management staff
- Longstanding contracts and Master Service Agreements with multinational Fortune 100 clients that have been renewed consistently since inception

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2019	Estimated	\$4,668	\$1,087	\$444
12/31/2020	Estimated	\$5,471	\$1,390	\$591
12/31/2021	Estimated	\$5,278	\$1,352	\$653
8/31/2022	YTD	\$3,382	\$781	\$356

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

Southwest Team (L)
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(512) 347-2000

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Opportunities

- Expansion of the client base through business development
- Implement a strategic marketing campaign to better reach potential clients
- Increasing revenue with existing clients by expanding operations and scope of services
- Increase sales and operating territory to other consumer electronics manufacturer geographic markets

Headquartered

- Washington State

Current Markets

- The company serves clients in the consumer electronics technology sector with staffing, consulting, and managed service solutions. Staff talent is specialized in metrology, prototyping, mechanical engineering, and industrial design.

Real Estate

- The company operates on a fully remote basis.

Shareholder Objectives

- The majority of shareholders are seeking a full exit post sale; one active shareholder is open to remaining with the company post sale to assist with the future growth of the company. Ownership is open to deal structures that will help them achieve their goals.

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