

Opportunity

BN000039399 – Profitable Multi-Location Retail Pharmacy and Reverse Logistic Business

Location: Texas, US



BENCHMARK
INTERNATIONAL

The offering consists of a parent company with four independent, brick-and-mortar retail pharmacies that offer compounding and custom medication services. The offering also includes a pharmacy management company that operates in-house 340B pharmacies for Federally Qualified Health Clinics and a third-party logistics reverse distribution business in which outdated or overstocked inventory is accepted and managed by return or destruction.

Bids Invited

Key Aspects

- Three synergistic companies in the pharmaceutical supply chain serving multiple Texas communities
- Pharmacy management company that optimizes 340B pharmacies for qualified entities
- Retail pharmacy business with independently branded locations
- Unique reverse logistics segment for prescription medications
- Pharmacies provide a wide range of medication options and consults
- Strong community presence and loyal & established customer base
- Highly functional leadership team that operates the day-to-day and expects to stay on following a sale

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2020	Combined	\$31,765	\$8,298	\$1,575
12/31/2021	Combined	\$35,690	\$9,272	\$2,421
12/31/2022	Combined	\$42,545	\$12,613	\$5,201
12/31/2023	Combined	\$50,028	\$12,565	\$4,550

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

Southwest Deals (R)
swdeals@benchmarkintl.com
(512) 347-2000

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Opportunity

BN000039399 – Profitable Multi-Location Retail Pharmacy and Reverse Logistic Business

Location: Texas, US



Opportunities

- Expand 340B pharmacy partnerships with Federally Qualifying Health Clinics and Ryan White Clinics
- Optimize the reverse logistics segment of the business by incorporating analytics and reporting into processes
- Capitalize on the closed-door adherence packaged pharmacy trend to cater to at-home senior customer base
- Continue current trend of expansion in order to serve additional geographic markets

Headquartered

- Texas, USA

Current Markets

- The company serves consumers in multiple cities in Texas and their surrounding areas.

Real Estate

- The business operates from six facilities totaling approximately 26,500 square feet. Five of the locations are owned by current ownership and one is leased from an unrelated third party.

Shareholder Objectives

- Ownership is seeking a strategic buyer with the ability to either help grow the 340B business or to help optimize the reverse logistics business, or both. Ownership is open to a variety of deal structures in order to facilitate a transaction and would like to provide the opportunity for the core leadership team to buy-in to the new structure and remain with the company.

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

Benchmark International | 2009 S Capital of Texas Hwy | Suite 300 | Austin | Texas | 78746 | T: 1 512 347 2000 | F: 1 512 330 9594

Benchmark International is the trading name of Benchmark International CSS, LLC