

Opportunity

BN000035975 – Designer and Manufacturer of Missile Sensor Instruments with Military and Government Applications

Location: South USA



The company is a designer and manufacturer of precision instruments and sensors primarily for military and government contracts. The company is focused on the wireless sensor market, with patents covering sensing and acquisition research.

Bids Invited

Key Aspects

- The company qualifies for small business government set aside contracts though the company currently does not utilize this designation for any active contracts
- Advanced research and patented technology that provides high barriers to entry
- More than 37 years of experience in product development
- Large product range with broad scope of applications
- High-margin government orders with multi-year contract agreements
- Highly innovative, motivated, and experienced employees

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Internal	\$10,837	\$3,548	\$439
12/31/2022	Internal	\$6,353	\$3,099	(\$538)
12/31/2023	Internal	\$5,995	\$3,069	(\$505)

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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Opportunities

- Booming private space market will provide new commercial contracts
- NASA developing a new generation of VTOL rockets
- Dual-use technologies expands market opportunity
- Larger development teams can take advantage of less niche projects
- Strong acquisition target for corporations seeking military or government R&D branch

Headquartered

- Southwest, USA

Current Markets

- The company serves the government, aerospace, defense, and civil engineering markets throughout the United States.

Real Estate

- The company operates from an estimated 10,000 square-foot facility leased from an unrelated third party. There is room to expand at the current location.

Shareholder Objectives

- The sole owner is seeking retirement and is open to various deal structures to facilitate a transaction. There is key management in place running the operations of the company.

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