

Opportunity

BM004205 - Louisiana-Based Licensed Contractor and Distributor of Furniture

Location: Southeast US



The company is a distributor and licensed contractor for the installation of furniture and equipment for Louisiana customers in the education, commercial, healthcare, and government industries.

Bids Invited

Key Aspects

- Over 26 years of extensive experience serving a specialized market
- Strong vendor relationships with factories and manufacturer representatives
- Exclusive contracts in Louisiana with well-known manufacturers that are constantly innovating and evolving their product mix
- Consistent net income margins averaging 16.7% for fiscal years 2021 through 2023
- Only company in Louisiana with statewide coverage
- No long-term debt on the balance sheet

Key Indicators

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITDA '000
12/31/2021	Compiled	\$3,054	\$1,076	\$606
12/31/2022	Compiled	\$4,160	\$1,181	\$682
12/31/2023	Draft	\$4,163	\$1,270	\$743

In order that we may obtain our client's permission to release the Information Memorandum, please contact:

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(512) 347-2000

The information contained in this document is designed to enable recipients to make a decision whether to investigate the opportunity further. This document does not constitute an offer to sell or a solicitation of an offer to buy securities and is not intended to form the basis of an acquisition decision. The information has not been independently verified by Benchmark International who do not give any representation or warranty as to its accuracy. To receive further details on this business, please contact Benchmark International by email or phone at the address or number provided. Benchmark International is a sell-side only broker that has been engaged by this business and its owners on a sole and exclusive basis and as such, in the event of a sale, will be entitled to fees solely from the business and its owners. Benchmark International does not seek or accept fees from acquirers.

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Opportunities

- High potential for growth in primary market sector
- Addition of personnel to allow expansion into other markets
- Few barriers to entry into Mississippi and Arkansas geographic markets
- Expand product mix to include systems and health care furnishings

Headquartered

- Baton Rouge, Louisiana

Current Markets

- The company is a licensed specialty contractor and a distributor of furniture in Louisiana, serving a customer base that includes the education, commercial, healthcare and government industries.

Shareholder Objectives

- Two equal owners are both nearing retirement and are open to various deal structures. Both are willing to remain with the business for an agreed amount of time to allow for a smooth transition to new ownership.

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